



GREATER FORT SMITH ASSOCIATION OF **HOME BUILDERS**

2023 Showcase Home

8429 Broadley Drive



Shire Glen
At Chaffee Crossing

 **CHUCK
FAWCETT**
REALTY INC.

Aimee Edens Rodney Oden


FIRSTAR
BANK Member FDIC


WACO
TITLE


JUSTIN GREEN
CUSTOM HOMES
Builder

479-242-0469

justingreencustomhomes.com

 **Arkansas
Oklahoma Gas**

Benefits & Opportunities Guide
Use your Member Advantage to Save
Money, Network & Build your
industry!

**Greater Fort Smith Association of Home Builders,
Central Mall Plaza, Suite 531, Fort Smith, Arkansas 72903
Phone: 479-452-6213, Fax: 479-452-6213,
email: hba@fortsmithhomebuilders.com**

2024 Board of Directors

President/AHBA Representative

Vice President

Secretary/Treasurer

Past President

AHBA Past President/AHBA Representative

AHBA Past President/AHBA Representative

Associate Council Chairman

Local Director/AHBA Representative

Local Director

Local Director

Local Director

Local Director

Local Director

Local Director

Local Director

Local Director

Rocky Walker

Chuck Fawcett

Fred Kirkwood

Steve Roberson

David Edwards

Emily Rucker

Dean Pendergrass

Randy Davis

Rose Catalano

Kirby Cockrum

Justin Green

Ryan Lee

Tim Mays

Ronald Rouse

Paul Walker

Don Wise

2024 Associate Council Members

Dean Pendergrass, Chairman

Robin Arnold

Jeff Arzola

Emma Bridwell

Laura Christensen

Kirby Cockrum

Randy Davis

Aimee Edens

Wendy Kozeny

Jimsie Looper

Michele McGowen

Travis Neer

Collin Ogilvie

Emma Pratt

Lori Robertson

Andy Smith

Brandon Sterling

Lacey Witcher

Breeden Dodge

Chuck Fawcett Real Estate

First National Bank

WACO Title

Arkansas Oklahoma Gas

Brown Hiller Clark

Arkansas Oklahoma Gas

Chuck Fawcett Real Estate

Arkansas Valley Electric Cooperative

Firstar Bank

Better Homes Supply

Merrill Lynch

Foster Roofing

Godfrey & Black Brick & Stone

Chuck Fawcett Real Estate

Weather Barr

Lumber One

Godfrey & Black Brick & Stone



GREATER FORT SMITH ASSOCIATION OF HOME BUILDERS

2024

January

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

9 - Associate Council 12pm
 11 - Board of Directors 10:30am
 16 - Business After Hours 5:15pm
Sponsored by Simmons Bk & Danielle Emery Allstate
 17 - AHBA Meeting

July

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

9 - Associate Council 12pm
 11 - Board of Directors 10:30am
 16 - Business After Hours 5:15pm
Location: Acme Brick

February

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29		

1 - Bids for Showcase Home Due
 1 - Home Show Applications Due
 6 - Associate Council 12pm
 8 - Board of Directors 10:30am
 16, 17 & 18 - 2024 Home Show
Sponsored by Breeden Dodge
 25 - 29 - International Builder Show NAHB

August

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

6 - Associate Council 12pm
 8 - Board of Directors 10:30am

March

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

12 - Associate Council 12pm
 14 - Board of Directors 10:30am
 14 - General Membership Mtg 12pm - **Sponsored by AOG**

September

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

10 - Associate Council 12pm
 12 - Board of Directors 10:30am
 12 - General Membership Mtg 12pm - **Need Sponsor**
 27 - Tentative S.S. Memorial Clay Shoot (working on date)

April

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

9 - Associate Council 12pm
 11 - Board of Directors 10:30am
 11 - General Membership Mtg 12pm - **Need Sponsor**

October

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

3 Showcase Home VIP Event
Sponsored by AOG
 8 - Associate Council 12pm
 10 - Board of Directors 10:30am

May

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

3 - HBA Golf Tournament
Sponsored by AOG
 7 - Associate Council 12pm
 9 - Board of Directors 10:30am
 9 - General Membership Mtg 12pm - **Need Sponsor**
 (?) AR HBA Golf Tournament

November

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

12 - Associate Council 12pm
 14 - Board of Directors 10:30am
 14 - General Membership Mtg 12pm - **Need Sponsor**

June

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

11 - Associate Council 12pm
 13 - Board of Directors 10:30am

December

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

6 - HBA Christmas Banquet
Sponsored by Proland Title
 10 - Associate Council 12pm
 12 - Board of Directors 10:30am

Yellow is Holidays

Green is HBA Events

If you would like to sponsor any events, please call the HBA office 479-452-6213



GREATER FORT SMITH ASSOCIATION OF HOME BUILDERS

Why be a Builder Member?

- ◆ **Insurance:** As a member of the association, you have access to General Liability and Worker's Compensation Insurance through First Arkansas Insurance.
- ◆ **Networking:** Whether you are looking for innovative products or just want spend time talking to other builders. HBA events offer you the perfect opportunity to build relationships. From our Mason/Barr/Mock Golf Tournament to our Home Show, you will be in the middle of all the activities.
- ◆ **A voice in Local Government:** Remember that your membership in the HBA influence governmental officials through strength in numbers.
- ◆ **Three memberships in one:** When you join the HBA, you also receive automatic membership in the State and National association as well. This translates to hundreds of dollars in savings and access to countless resources, including cutting-edge industry information, discounts on business services, and education opportunities.
- ◆ **Show Case Home:** What better opportunity to promote your business? Show Case your abilities to produce the most up to date & beautiful designs in home building today? Contact your local HBA for more information.
- ◆ **Free legal advice:** That's right! Free!! As a member of the association, you have access to some of the most talented attorneys in Washington, D.C. Have a question about contracts? Trying to translate an insurance policy? Seeking information on employment law? Whatever your industry-based question, this is the quickest way to receive a return on your dues investment. Call NAHB anytime: 1-800-368-5242 x 0.
- ◆ **Staying Informed:** Up to date; Web site, monthly newsletters and Social Media (Like us on Facebook!)
- ◆ **Scholarships:** Our HBA give 3-7, \$1,000 scholarships for members and employees of members.
- ◆ **Permit Reports**
Members will receive the monthly reports noting new construction activity by city.

**Great Fort Smith Association of Home Builders 5111
Rogers Ave., Central Plaza, Suite 531 Fort Smith,
AR 72903
479-452-6213**



Why Become an Associate Member?

- ◆ **Networking:** What better way to showcase your products and services to area builders and contractors, then by getting involved in the HBA? From our annual home show to our Mason/Barr/Mock Golf tournament; you'll be in the center of all the activities!
- ◆ **Three Memberships in One:** When you join the HBA, you also receive automatic membership in the State and National associations as well. This translates into hundreds of dollars in saving and access to countless resources, including cutting-edge industry information, discounts on business services, and education opportunities.
- ◆ **Home Show:** Imagine one place where you'll find the most innovative products and services, opportunity to reach countless new customers in one place. Mark your calendar for February 16-18, 2018 and you'll to get involved in the most exciting industry event in our area. Members of the HBA receive discounts on booth space, not to mention premium booth placement.
- ◆ **Visibility:** Maintain premium visibility within the association and the community at large, which will provide more opportunities to enhance your company's sales. You will also be included in our Directory and web site listings.
- ◆ **Staying Informed:** Up to date; Web site, monthly newsletters and Media (Like us on Facebook!)
- ◆ **Scholarships:** Our HBA give 3-7, \$1,000 scholarships for members and employees of members.

Why Become a Member? Because you can't afford not too!

**Great Fort Smith Association of Home Builders
5111 Rogers Ave., Central Plaza, Suite 531
Fort Smith, AR 72903
479-452-6213**



GREATER FORT SMITH ASSOCIATION OF HOME BUILDERS

Mailing Address: 5111 Rogers Ave., Central Plaza, Suite 531 Fort Smith, AR 72903

Phone: 479-452-6213 - Fax: 479-452-6213

Applicant Type: Check One

- ◇ **Builder**—Copy of AR Contractors License & GL Certificate is required with application
- ◇ **Remodeler**—Copy of AR Contractors License & GL Certificate is required with application
- ◇ **Associate**—If applicable Copy of AR Contractors License & GL Certificate is required with application

Applicant's Individual Name: _____

Indicate the member applicant's Business Title: _____

Company Name: _____

Mailing Address: _____
Street/PO Box

City _____ State _____ Zip _____

Physical Address: (IF different) _____

Phone: _____ Fax: _____

Cell: _____ Private? Yes No E-mail: _____

Website: _____ Facebook: _____

Additional Contacts: _____ Total Number of Employees: _____

Name/Position: _____ E-Mail: _____

Name/Position: _____ E-Mail: _____

Type of Business: Corporation _____ Sole Proprietorship _____ Partnership _____ Other _____

Date Established: _____ Each applicant firm must have a six-month history in business and, if a Builder, Applicant must have been building locally for six (6) months.

References: Applicant must present acceptable credit, material dealer and customer references. Submit properly completed membership application showing references from at least two (2) GFSAHB members, material dealers, showing applicant has a minimum one-year credit history.

_____ Phone: _____

_____ Phone: _____

_____ Phone: _____

INVESTIGATION: The applicant hereby authorizes the GFSAHB to conduct such investigations of construction or professional business activities. I agree to abide by the Constitution and By Laws (Amendment) of the GFSHBA, AHBA, NAHB,. Upon termination, I will discontinue the use of association insignia.

We assume the responsibilities stated in the HBA Code of Ethics and Mission Statement, mindful we are part of our obligation as members of GFSAHB. My signature below signifies that our company carries General Liability Insurance and we comply with the AR State How in respect to the requirements of Workers Compensation Insurance.

Signature _____ Date _____

Providing your fax number/e-mail address constitutes an express invitation to send you fax or email updates regarding GFSAHB & it's programs.

Greater Fort Smith Association of Home Builders

CODE OF ETHICS

The goal of the members of the Greater Fort Smith Association of Home Builders shall be to provide quality products and services at reasonable prices and thereby promote the well being of our Association, our industry, and our Country through the American free enterprise system and by following this CODE OF ETHICS.

HONESTY: Honesty and integrity shall be guiding principles by which we conduct our business affairs.

FAIRNESS: We shall be fair in our business relationships, particularly in the area of pricing, contracts, restraints of trade and negotiations, in order to give our customers the best possible value.

LAWS: We shall comply with the letter and spirit of federal, state, and local laws that affect the construction industry, and work with legislators to improve these laws. We shall also abide by the by-laws of the Association.

INSURANCE: We shall always maintain the proper amounts of insurance coverage for our business, employees, and customers.

SAFETY: We shall provide safe and healthy workplaces. Builders will construct safe and healthy homes and buildings, and comply with local building codes.

DESIGN: Builders shall strive to design energy efficient homes and compliance with appropriate codes and regulations.

QUALITY: Builders shall conduct construction and related services in a careful workman-like manner, in keeping with industry standards of quality.

PROFESSIONALISM: All members will strive to manage our businesses to meet professional standards of our industry and continue to learn by experience, education, research, and networking with one another with a healthy competitive spirit. I agree not to use any Association project name or intellectual property for personal gain.

WARRANTY: All members shall pay legitimate invoices in a mutually agreeable arrangement with all creditors.

OPPORTUNITY: All members shall be equal opportunity employers and will not discriminate in the sale of any of our products or services.

I assume these responsibilities solemnly, mindful that they are part of our obligation as members of the Greater Fort Smith Association of Home Builders.

YOUR COMPANY : _____

AUTHORIZED SIGNATURE: _____ DATE: _____

GFSAHB MEMBER SPONSOR: _____

Name Company

Primary Business Activity: Please list your Top 3 Business activities for our directory:

Please mail with your annual dues enclosed to:

GFSAHB

**5111 Rogers Ave., Central Plaza,
Suite 531**

Fort Smith, AR 72903

Phone: 479-452-6213

Fax: 479-452-9025

**E-mail:
HBA@fortsmithhomebuilders.com**

Forms of Payment Accepted:

Cash Check Visa Master Card

For Visa/Master Card please fill out the following: 3.2% Fee accessed.

Account #: _____

Name: _____

Expiration Date: _____

Signature: _____

3 Digit Code: _____

**Dues are: \$450 per year; good for 12 consecutive months from the time you join
Greater Fort Smith Association of Home Builders.**



AHBA's Member Rebate Program

No one likes to leave money on the table. So, what would you think if you could get a rebate for your loyalty to many of the nation's leading housing industry product suppliers? Well, now you can! AHBA's Member Rebate Program increases your bottom line. For the minimal effort of informing us about the home construction products you use and when you close on a home or project, you'll be putting money back in your pocket. Both Builder and Remodeler companies, no matter how large or small, qualify for the program, and you are not required to use products from every Manufacturer. **Please note:** Program is only available to current AHBA Members.

Benefit of participating

The biggest perk? Money. And all for just remaining loyal to many of the country's leading Manufacturers you already use in all of your homes. Rebate checks are mailed quarterly.

No change needed in your business practices

Besides the money, the next-best part of the program is that it doesn't change the way you do business. You are not required to submit receipts and you do not have to change how you purchase products. We do the paperwork, collect the money and mail you the quarterly rebate checks directly!

<http://arkansashomebuilders.org/>

2023 Newsletter & Web Site Sponsors

New & Improved Web Site in 2023!

- ◆ Window World
- ◆ Arkansas Oklahoma Gas
- ◆ Charles Mock Builders, Inc.
- ◆ Cobblestone Homes
- ◆ Chuck Fawcett Realty
- ◆ Godfrey & Black
- ◆ Lumber One
- ◆ New Century Countertops
- ◆ Godfrey & Black Stone & Brick
- ◆ OG&E
- ◆ Landmark
- ◆ Ft. Chaffee Redevelopment
- ◆ Western Arkansas Title Co.
- ◆ Shire, Inc.

Like us on Facebook!

“Doing business without advertising is like winking at someone in the dark—you know what you’re doing, but no one else does!”



www.fortsmithhomebuilders.com
Greater Fort Smith Association of Home Builders

5111 Rogers Ave., Central Plaza, #531
Fort Smith, AR 72903
479-452-6213



NAHB Member **SAVINGS**\$

Put your membership to work.

T-MOBILE
FOR BUSINESS

LOWE'S PRO

NISSAN

AVIS

Budget

GOODYEAR

Heartland

DELL Technologies

odp
BUSINESS SOLUTIONS

FARMERS
INSURANCE

CONSTRUCTION

HotelPlanner

houzz PRO

RingCentral

VOYAGER

ups

YRC
FREIGHT

NAHB **IBS**

NAHB Members Saved
over **\$25,000,000** last year

Exclusive Entertainment Discounts!



Members have access to huge savings on nationwide entertainment through MemberDeals. Find exclusive discounts, special offers, preferred seating, and tickets to top attractions, theme parks, shows, sporting events, hotels, and much more.

- Save up to 40% on Top Theme Parks Nationwide
- Save up to 60% on Hotels Worldwide
- Save up to 40% on Top Las Vegas & Broadway Show Tickets
- Huge Savings on Disney & Universal Studios Tickets
- Preferred Access Tickets™ Find great seats to your favorite concerts, sports and more!

Please visit <https://memberdeals.com/nahb/?login=1>

